

# CARL BOLANDER & SONS

*Improve Efficiency and Drive Profits*

## CARL BOLANDER & SONS HISTORY

Established in 1924, Bolander started an earth moving and excavating firm and gradually becoming more diversified, adding expertise in pile driving and other forms of earth retention. Since the 1940s, Bolander has been a leader in the demolition industry, becoming the largest demolition firm in Minnesota. Over the years they have added strong specialty capabilities, including landfill construction and closure, soil remediation, and a strong array of hazardous materials management services.

Setting the pace for adapting the latest and greatest construction software to fit their demanding needs is Tim Gillen, Chief Financial Officer for Carl Bolander & Sons Co. Tim is familiar with the leading market trends in technology and has first-hand experience with eCMS.

## eCMS: FINANCIAL AND PROJECT MANAGEMENT SUITE

eCMS utilizes today's web-browser technologies to deliver real-time data about every aspect of your construction enterprise. eCMS has the power of thirty integrated financial and project management applications to offer an ideal blend of flexibility, dependability, and performance. Core financial applications provide real-time visibility giving your company the control to reduce costs and increase efficiencies. Integrated strategic productivity tools maximize the value of information and streamline your complex business operations. By leveraging tools such as document imaging, electronic workflow, business intelligence, and more, eCMS provides immediate access to detailed information, ensuring that critical decisions can be made quickly and accurately.

## IMPROVED ACCESS GIVES MORE CONTROL

"Because of its point and click, browser-based architecture," says Gillen, "we see more Project Managers using eCMS within our organization. All Project Managers need to know is how to use a computer mouse; just point and click. The simplicity of the eCMS user interface has helped increase our productivity by having our Project Managers access the Job Cost functions."

The "look and feel" of a Windows-type interface employed by eCMS gives new users a comfort level learning the software and veterans improved menu navigation. Training time will concentrate on manipulating the data instead of teaching computer operations, and allows for rapid deployment of a workstation wherever there is access to your company's primary centralized data. Overall, eCMS increased the usage of the system within our organization, which in turn has increased productivity among our staff," adds Gillen.

## USABILITY OF eCMS

"The eCMS business intelligence functionality has put report development methodology into 'Plain English', enabling non-technical users to take advantage of this tool", says Gillen. The ability to have immediate access to critical data is a necessity for today's construction companies; profit revolves around this data. Business Objects, the eCMS decision support application, compiles your company's project and financial data into readily accessible, easy to read reports.

Gillen elaborates, "We have leveraged this tool for improved reporting to our field staff. Receivables/retainage reports can be distributed via email to our Project Managers and Construction VP's. They simply click on a report icon, enter their job number, create Adobe Acrobat (PDF) file, and email the report to all job participants."

"We feel that the eForms functions provide a more professional looking form. As a result we now provide statements to our customers and are finding that 90% of them pay from the statement. This has given us a noticeable improvement on the turnaround on payments. A side benefit was saving considerable dollars on maintenance of old dot-matrix printers, when we switched to laser printers, and using eCMS eForms and more efficient printing equipment."

## A LOOK INTO THE FUTURE:

Gillen states, "People are always crying about paperwork. In the future, much more will be done electronically. Document imaging is one of the future areas of IT development within the Construction industry."

**"We like how Computer Guidance products and services allow us to fill our IT needs 'all under one roof'"**

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