

YOUNG GROUP, LTD

Simplicity of Modern Technology

YOUNG GROUP HISTORY

The Young Group was founded in 1895, by Christian Young, as the C. Young Roofing Company. After his death in 1919, his 18-year-old son, William Young, became the head of the company. Under William's leadership, the company was incorporated in 1937. With this change also came the significant growth and expansion of the company. Over the years, Young has made several successful acquisitions that have allowed the company to enter new markets and provide a wide variety of services for the construction industry. Young Sales is a diversified construction and manufacturing company engaged in commercial and industrial roofing, as well as sheet metal fabrication for roofing and general industrial applications.

W. Todd McCane, who has 40-plus years at Young, holds the position of Chairman and Chief Executive Officer. McCane recognizes the importance of a user-friendly financial management system.

eCMS: FINANCIAL AND PROJECT MANAGEMENT SUITE

eCMS utilizes today's web-browser technologies to deliver real-time data about every aspect of your construction enterprise. eCMS has the power of thirty integrated financial and project management applications to offer an ideal blend of flexibility, dependability, and performance. Core financial applications provide real-time visibility giving your company the control to reduce costs and increase efficiencies. Integrated strategic productivity tools maximize the value of information and streamline your complex business operations. By leveraging these tools, such as document imaging, electronic workflow, business intelligence, and more, eCMS provides immediate access to detailed information, ensuring that critical decisions can be made quickly and accurately.

USER INTERFACE OF CHOICE

"We find that eCMS is so much more available to each user," says McCane. "It's more consistent with the software applications our younger staff members are accustomed to using. eCMS is much easier to navigate than the keyboard navigation techniques utilized in character-based systems." The most common response to using the eCMS browser is that it does not intimidate people who are less computer savvy.

USABILITY OF eCMS

McCane notes, "We feel there are a lot of features in eCMS that make life simpler. Last year we noticed a dramatic improvement in the time it took to process W2's using eCMS and eForms," says McCane. "Generating W2's is a process that used to take several days to finish. With eCMS we cut it down to a fraction of the time."

Electronic forms, an embedded function of eCMS, allow you to customize your corporate documents or use any of the thirty standard templates incorporated into the application, including AIA, tax forms, and invoices. The technology incorporated into eCMS includes a distribution center. This allows the user to communicate documents and other information via email, fax, or print-on-demand for postal or hand delivery. A future release of eCMS will contain recognition software to receive electronic document delivery and synchronize the information throughout eCMS.

"With eForms we have no need to purchase tractor-feed forms. With printing checks, we have eliminated the bursting and folding requirements of our old pre-printed forms, now we simply fold in half and stuff in the envelope."

SUPPORT YOU CAN TRUST:

When asked about Computer Guidance support, McCane says, "We think the support staff is really good. We have seen a significant improvement in this area. The time in which they get back to us on issues has really improved."

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eCMS from
Computer Guidance Corporation
800-249-9173
SalesWeb@computer-guidance.com
www.computer-guidance.com