

FOR IMMEDIATE RELEASE

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Northern Electric, Inc. Signs With Computer Guidance Corporation
Electrical Contractor Selects eCMS ERP For Improved Operations

Scottsdale, Arizona – May 29, 2012 – Computer Guidance Corporation, the leading developer of construction financial and project management software solutions for architecture, engineering and construction companies, today announced that Northern Electric, Inc. has selected eCMS enterprise resource planning solution to improve operational efficiency for its electrical design, installation and maintenance business.

Northern Electric will deploy eCMS construction enterprise resource planning solution to execute on its business plans in a controlled and accurate manner. The commercial and industrial electrical contractor purchased eCMS core financial, business intelligence, time and material billing, payroll, human resources, project management and enterprise content management applications to standardize business processes and improve operational efficiencies.

“We selected Computer Guidance’s eCMS construction software due to its comprehensive financial management feature set and integrated business intelligence application.” stated Jim Vercauteren, Controller and Chief Financial Officer, Northern Electric, Inc. “We look forward to having full visibility into our operational performance, leveraging real-time data and key performance measures.”

“eCMS will allow Northern Electric to execute on its strategic initiatives without adding additional complexity to their business processes.” stated Michael Bihlmeier, Chief Operating Officer, Computer Guidance Corporation. “Northern Electric realized that they needed a solution provider with proven track record in providing construction enterprise resource planning solution for commercial contractors, many specializing in electrical construction services.”

About Computer Guidance Corporation

Since 1981, Computer Guidance offers the most complete, proven and reliable construction management solution for architecture, engineering and commercial construction companies. Computer Guidance’s eCMS solution provides financial accounting and project management applications supported by advanced business intelligence and innovative productivity tools. eCMS is recognized as the solution of choice for top general and specialty contractors in the CFMA Information Technology Survey and has been selected by the Associated General Contractors of America (AGC) as the construction management solution of choice for its members nationwide since 2010. Computer Guidance customers are recognized among the Top 400 Contractors and Top 50 Contractors by Engineering News-Record (ENR). Computer Guidance is a strategic technology partner with IBM Corporation, providing a solid technology foundation for both its hosted and enterprise solutions.

For additional information, visit www.computerguidance.com or call 888.361.4551.

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