

**FOR IMMEDIATE RELEASE**

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**The Hayner Hoyt Corporation Commits To eCMS v.4.0 Enterprise Resource Planning**  
*Computer Guidance's Core Financial and Advanced Business Intelligence Applications Win The Business*

Scottsdale, Arizona – August 13, 2012 – Computer Guidance Corporation, the leading developer of construction financial and project management software solutions for architecture, engineering and construction companies, today announced that The Hayner Hoyt Corporation purchased eCMS v.4.0 enterprise resource planning for further automation of the company's business processes and better analytics of key performance indicators.

The Hayner Hoyt Corporation offers general construction services primarily in upstate New York, but has performed work in many states in the New England area, Maryland, Pennsylvania and Texas. The general contractor has a broad range of project experience: hospital and medical facilities, warehouses, manufacturing plants, distribution centers, hotels, financial institutions, skilled nursing homes, churches, apartment and townhouse complexes, educational facilities and more.

"Computer Guidance's construction management solution has proven to be the right tool for our organization for over 14 years. We rely on the solid financial package for the management of our job cost, daily financial and payroll processing and corporate financial reporting needs." stated Maureen Barry, Controller, The Hayner Hoyt Corporation. "The IBM Cognos Business Intelligence and Analytics application that is offered with eCMS v.4.0 is a very exciting product and we look forward to making it available soon for our entire accounting and management team."

"One of the areas that people overlook when purchasing an ERP solution is its ability to provide the wealth of data it houses." stated Tom Niccoli, EVP of Customer Services, Computer Guidance Corporation. "With our advanced and intuitive business intelligence and analytics application in eCMS v.4.0, our professional services team can quickly educate our customers on how to take advantage of the ERP data and share it across multiple business units for improved decision-making, better forecasting and simple understanding of what is going on within the business."

**About Computer Guidance Corporation**

Since 1981, Computer Guidance offers the most complete, proven and reliable construction management solution for architecture, engineering and commercial construction companies. Computer Guidance's eCMS solution provides financial accounting and project management applications supported by advanced business intelligence and innovative productivity tools. eCMS is recognized as the solution of choice for top general and specialty contractors in the CFMA Information Technology Survey and has been selected by the Associated General Contractors of America (AGC) as the construction management solution of choice for its members nationwide since 2010. Computer Guidance customers are recognized among the Top 400 Contractors and Top 50 Contractors by Engineering News-Record (ENR). Computer Guidance is a strategic technology partner with IBM Corporation, providing a solid technology foundation for both its hosted and enterprise solutions.

For additional information, visit [www.computerguidance.com](http://www.computerguidance.com) or call 888.361.4551.

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