



FOR IMMEDIATE RELEASE

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Parsons Electric Receives Silver Constructech Vision Award
Computer Guidance And Its Client Recognized For Their Achievements

Scottsdale, Arizona – October 11, 2012 – Computer Guidance Corporation, the leading developer of financial and project management software solutions for architecture, engineering and construction companies, today announced that its client, Parsons Electric, was recognized last week as a silver recipient at the 2012 *Constructech* Vision Awards in San Francisco, California.

Parsons Electric is a full-service electrical contractor based in the State of Minnesota with three separate operating divisions: Parsons Electric, Parsons Technologies and Parsons Technical Services. Parsons Electric, with over 85 years of experience, was recognized last week in the *Specialty Contractor: Electrical Work* category for its outstanding performance and innovative application of Computer Guidance's eCMS construction enterprise resource planning solution.

Parsons Electric, with eCMS managing the company's construction projects, was successful when the company bid for a \$75 million dollar electrical project in the state of Minnesota. The large-scale, high-visibility project was granted with a number of strict guidelines, including required written documentation to the owner on every dollar spent. Parsons Electric needed to deliver accurate and timely job cost reports to the owner, including detail information for labor, union benefits, labor overhead, materials purchased, tools used for the project, project progress, actual project costs against budgeted amounts, and more. This was made possible through the use of Computer Guidance's eCMS core financials, enterprise content management and business intelligence applications, allowing Parsons Electric to deliver the project on time and under budget.

"The Vision Awards have a steep tradition rooted in honoring the most forward-thinking, innovative companies in the construction industry. Make no mistake, the 2012 winners carry on this stellar tradition," says Peggy Smedley, editorial director, *Constructech*. "These companies have implemented technology solutions that are improving their businesses far beyond what we could have even imagined just a few years ago. Now, with an eye on tomorrow, they are using technology to serve as a strong foundation as we advance the future of IT in the industry."

"Being recognized among so many industry-leading companies is a great achievement and our long-term partnership with Computer Guidance Corporation made this possible." said Jeff Moryn, Chief Information Officer, Parsons Electric. "Computer Guidance's eCMS ERP provides a solid foundation for our business, allowing us to streamline our business processes, improve our data accuracy and reduce administrative overhead while responding to the needs of our customers."

About Computer Guidance Corporation

Since 1981, Computer Guidance offers the most complete, proven and reliable construction management solution for architecture, engineering and commercial construction companies. Computer Guidance's eCMS solution provides financial accounting and project management applications supported by advanced business intelligence and innovative productivity tools. eCMS is recognized as the solution of choice for top general and specialty contractors in the CFMA Information Technology Survey and has been selected by the Associated General Contractors of America (AGC) as the construction management solution of choice for its members nationwide since 2010. Computer Guidance customers are recognized among the Top 400 Contractors and Top 50 Contractors by Engineering-News Record (ENR). Computer Guidance is a strategic technology

partner with IBM Corporation, providing a solid technology foundation for both its hosted and enterprise solutions.

For additional information, visit www.computerguidance.com or call 888.361.4551.

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