



FOR IMMEDIATE RELEASE

Victoria Satran
VP of Marketing
Computer Guidance Corporation
Phone: 480.444.7028
E-mail: vsatran@computerguidance.com

Computer Guidance and Trimble Partner to Provide Better Business Intelligence for Construction Contractors

Trimble's VisionLink Solution Combined with Computer Guidance's eCMS ERP Solution Provides Business Critical Information for More Informed Decision-making

SCOTTSDALE, Ariz. and SUNNYVALE, Calif., Nov. 5, 2012 – Computer Guidance Corporation, the leading developer of financial and project management software solutions for architecture, engineering and construction companies, and Trimble (NASDAQ: TRMB) announced today interoperable solutions that seamlessly work together for the capture, processing and reporting of heavy equipment utilization, maintenance and accounting.

Trimble's advanced positioning solutions provide real-time, automated data capture of business-critical information, including hours of use, idle time, fuel usage and location of heavy construction equipment. The information is then automatically delivered to VisionLink™ powered by Trimble to provide users a holistic view of jobsite operations.

Computer Guidance Corporation and Trimble have partnered to deliver—eCMS Connect for VisionLink—to provide contractors real-time equipment information in eCMS enterprise resource planning for further processing and reporting. As a result of the integration, eCMS Equipment Accounting and Equipment Maintenance applications are automatically updated on a scheduled basis with the information from VisionLink, giving contractors access to accurate and real-time asset management data, automated usage-based billing, advanced reporting and precise forecasting.

eCMS Connect is an extension application for Computer Guidance's eCMS Enterprise Resource Planning (ERP) solution which provides connectivity for third-party application data and business process information into the eCMS database via Web services.

"Tighter budgets and strict deadlines force construction companies to better utilize their assets," said Alan Sharp, Business Area Director for Trimble's Site Positioning Systems and Software Solutions. "Having real-time and accurate construction equipment information on hand with integrated enterprise resource planning software can result in a quicker return on investment and increased productivity."

"Trimble is known for developing innovative productivity tools that change the way construction work is done," said Roger D. Kirk, Chief Executive Officer, Computer Guidance Corporation. "Our product integration with Trimble sets a new precedent for our industry as we pioneer end-to-end technologies with greater business intelligence."

The eCMS Connect for VisionLink solution is available now from Computer Guidance Corporation. For more information, visit: www.computerguidance.com/ecmsconnectvisionlink

About Trimble

Trimble applies technology to make field and mobile workers in businesses and government significantly more productive. Solutions are focused on applications requiring position or location—including surveying, construction, agriculture, fleet and asset management, public safety and mapping. In addition to utilizing positioning technologies, such as GPS, lasers and optics, Trimble solutions may include software content specific to the needs of the user. Wireless technologies are utilized to deliver the solution to the user and to ensure a tight coupling of the field and the back office. Founded in 1978, Trimble is headquartered in Sunnyvale, Calif.

For more information, visit: www.trimble.com.

About Computer Guidance Corporation

Since 1981, Computer Guidance offers the most complete, proven and reliable construction management solution for architecture, engineering and commercial construction companies. Computer Guidance's eCMS solution provides financial accounting and project management applications supported by advanced business intelligence and innovative productivity tools. eCMS is recognized as the solution of choice for top general and specialty contractors in the CFMA Information Technology Survey and has been selected by the Associated General Contractors of America (AGC) as the construction management solution of choice for its members nationwide since 2010. Computer Guidance customers are recognized among the Top 400 Contractors and Top 50 Contractors by Engineering News-Record (ENR). Computer Guidance is a strategic technology partner with IBM Corporation, providing a solid technology foundation for both its hosted and enterprise solutions.

For additional information, visit: www.computerguidance.com or call 888.361.4551.

###