

The Hayner Hoyt Corporation Implements Cloud-based Construction ERP

Computer Guidance's Turnkey Implementation Services Drive Growth and Increased Customer Satisfaction

Scottsdale, Arizona – November 5, 2013 – Computer Guidance Corporation, the leading developer of construction financial and project management software solutions for architecture, engineering and construction companies, today announced that The Hayner Hoyt Corporation has moved its construction enterprise resource planning solution to the cloud with a fast-paced and turnkey implementation process resulting in minimum interruption to the business and quicker return on their technology investment.

The Hayner Hoyt Corporation offers general construction services primarily in upstate New York, but has performed work in many states in the New England area, Maryland, Pennsylvania and Texas. The general contractor has a broad range of project experience: hospital and medical facilities, warehouses, manufacturing plants, distribution centers, hotels, financial institutions, skilled nursing homes, churches, apartment and townhouse complexes, educational facilities and more.

“Computer Guidance’s approach to migrate our organization from an on-premise legacy solution to their flagship hosted ERP was well orchestrated allowing our organization to go live with minimal interruption to our business while immediately taking advantage some of the new functionality” stated Maureen Barry, Controller, The Hayner Hoyt Corporation. “From the installation and data migration processes to the on-site application training, the ERP implementation was completed on time and in budget while gaining best practices and subject-matter expertise along the way.”

“We have experienced rapid and consistent growth for our cloud-based ERP deployments and associated managed hosting services over the past years and we are pleased to see that so many of our customers have placed their trust in us when migrating their ERP to the cloud.” stated Mike Bihlmeier, President, Computer Guidance Corporation. “Our strategy continues to focus on the cloud as we believe that complex data conversions and ERP implementations should all go away in the very near future, replaced with turnkey mass deployments.”

About Computer Guidance Corporation

Since 1981, Computer Guidance offers the most complete, proven and reliable construction management solution for architecture, engineering and commercial construction companies. Computer Guidance’s eCMS solution provides financial accounting and project management applications supported by advanced business intelligence and innovative productivity tools. eCMS is recognized as the solution of choice for top general and specialty contractors in the CFMA Information Technology Survey and has been selected by the Associated General Contractors of America (AGC) as the construction management solution of choice for its members nationwide since 2010. Computer Guidance customers are recognized among the Top 400 Contractors and Top 50 Contractors by Engineering News-Record (ENR). Computer Guidance is a premier business partner of IBM Corporation, providing a solid technology foundation for both its cloud-based, hosted and on-premise, enterprise solutions. For additional information, visit www.computerguidance.com or call 888.361.4551.

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