



FOR IMMEDIATE RELEASE

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AGC and Computer Guidance Renew Strategic Partnership

Affinity Partner Program Brings Benefits to Members, AGC Chapters and the Construction Industry

Scottsdale, Arizona – January 14, 2014 – Computer Guidance Corporation, the leading developer of financial and project management software solutions for architecture, engineering and construction companies, today announced the renewal of its partnership with the Associated General Contractors (AGC) of America as part of AGC’s Affinity Partner program. Computer Guidance remains the choice of construction management software for members of the AGC, delivering its innovative and feature-rich solution with exclusive pricing for AGC members and providing royalties to AGC chapters.

The AGC partnership remains a central part of Computer Guidance’s go-to-market strategy while demonstrating its commitment to the construction industry. As part of this agreement, Computer Guidance actively participates in a variety of AGC programs and supports the outreach efforts of the AGC among its members.

“This partnership allows us to provide even more support and resources for our members,” stated Chris Monek, senior executive director, business development, programs & industry relations, the Associated General Contractors of America. “Renewing this partnership ensures that our members will continue to have access to new and effective technological solutions.”

“Our partnership with the AGC has been a key to the success of our market strategy for the last several years,” stated Roger D. Kirk, Chief Executive Officer, Computer Guidance Corporation. “Not only does the AGC open opportunities for us to reach out to their membership, but also provides us with unique insight into the needs of contractors and industry trends.”

About Computer Guidance Corporation

Since 1981, Computer Guidance offers the most complete, proven and reliable construction management solution for architecture, engineering and commercial construction companies. Computer Guidance’s eCMS solution provides financial accounting and project management applications supported by advanced business intelligence and innovative productivity tools. eCMS is recognized as the solution of choice for top general and specialty contractors in the CFMA Information Technology Survey and has been selected by the Associated General Contractors of America (AGC) as the construction management solution of choice for its members nationwide since 2010. Computer Guidance customers are recognized among the Top 400 Contractors and Top 50 Contractors by Engineering News-Record (ENR). Computer Guidance is a premier business partner of IBM Corporation, providing a solid technology foundation for both its cloud-based, hosted and on-premise, enterprise solutions. For additional information, visit www.computerguidance.com or call 888.361.4551.

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