



Chemco Electrical Contractors, Ltd.

Specialty Electrical Contractor

The Customer

Headquarters: Edmonton, Canada

- 600 Invoices a Year
- Annual Revenues of \$200M
- 1,125 Employees (Union and Non-Union)
- 5,000 Paychecks a Month

Application: eCMS

- 30 users
- Accounts Payable
- Accounts Receivable
- Equipment Accounting
- Equipment Maintenance
- General Ledger
- Job Costing
- Order Processing
- Purchasing
- Payroll

Environment

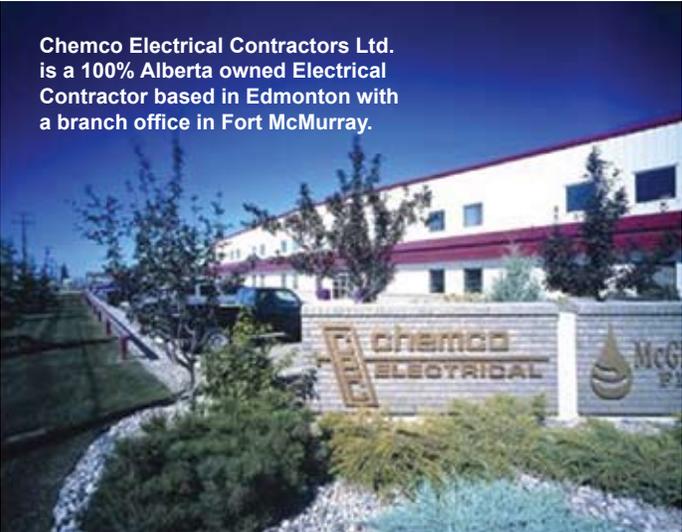
- iSeries - 520
- eCMS
- IBM DB2

“Computer Guidance Corporation applications greatly improved our ability to review and consolidate information in an easier to view format.”

– Jill Halina
Controller, Chemco Electrical Contractors, Ltd.

The Company

A specialty electrical contractor headquartered in Edmonton, Canada, Chemco Electrical Contractors, Ltd. originally incorporated as Doug Smith Electric in 1963. The company offers an array of services in the heavy industrial



construction sector, providing quality electrical installations, electrical and mechanical instrumentation, high voltage testing and commissioning, high voltage distribution, electrical heat trace installations and commissioning, electrical maintenance, fiber optics, data networking, CSA assembly shop manufacturing, construction management and constructability reviews.

Chemco Electrical Contractors has a number of divisions and specialties, including Plant Maintenance/Capital Projects, Purchasing and Equipment Inventory, Testing and Commissioning, High Voltage and Protection Testing, CSA Certification, Fibre Optics & Data Networking, Electric Heat Tracing, Mechanical Instrumentation and High Voltage Termination & Splicing. Together these business units contributed to 2007 revenues of more than \$200 million.

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Jill Halina, Controller
Chemco Electrical Contractors

Enhancing Operations

Chemco Electrical Contractors first used applications from Computer Guidance Corporation at the beginning of 2006 to replace a 15-year-old system. The company employs the following applications: Accounts Payable, Accounts Receivable, Equipment Accounting, Equipment Maintenance, General Ledger, Job Costing, Order Processing, Purchasing, and Payroll. The company evaluated four other systems before selecting eCMS solutions. “Computer Guidance Corporation offered a fully integrated system that could be used by headquarters staff as well as managers in satellite offices and at remote job sites,” explains Jill Halina, Controller at Chemco Electrical Contractors. “It was the only option that could truly centralize all of our business functions in a single, integrated and seamless system.”

A Host of Benefits

According to Halina, each application, provides a host of benefits. “Accounts Payable allows us to input all third-party billing and centralize all information for rapid payment,” she notes. “Equipment Accounting and Equipment Maintenance are two separate packages that when they are used together enable us to track and charge out equipment we own and lease to customers, resulting in better management and utilization of company resources. Tracking labor and materials costs for each job with Job Tracking provides instant updates on performance and profitability. And the Canadian Payroll application centralizes employee payroll for jurisdictions across the country, saving considerable time and effort while ensuring accuracy.”

Other benefits of the eCMS system include the ease with which reports can be generated for customers and those required by local unions, Halina points out. “It has greatly improved our ability to review and consolidate data in an easier to use format,” she says. “The system provides real-time information, enabling





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The Future

Computer Guidance Corporation’s applications are being used by Chemco Electrical Contractors to further streamline operations and continue to grow the company. “We are working to implement the system at all 30 of our ongoing job sites,” Halina points out. “This will allow onsite project managers to track their materials and labor costs as well as third-party costs on a daily basis, a development that will have an immediate and positive impact on our bottom line.”



CUSTOMER CASE STUDY

About eCMS

Representing the new standard in financial application suites for the construction industry, eCMS blends flexibility, dependability and superior performance. The eCMS browser-based interface allows for maximum accessibility of mission-critical information to those who need it, regardless of location. Real time information, combined with core financial applications and integrated productivity tools, means your business can reduce costs by streamlining complex operations. The functionality and evolution of the eCMS application suite has arisen through listening to our customers and continually striving to exceed their expectations.

About Computer Guidance Corporation

Computer Guidance, the leading provider of financial accounting, project management, and bidding software, delivers solutions to more than 600 enterprise customers from various construction disciplines.

Computer Guidance delivers the accounting and project management software of choice for 20% of the ENR Top 400 contractors - and it has been voted one of the leading job costing and accounting software applications by the highly-respected CFMA IT Survey. Computer Guidance also provides the ultimate solution for any company seeking flexibility, dependability, and superior performance in an accounting software suite.

For additional information about Computer Guidance, visit our web site at www.computerguidance.com or call 1-888-361-4551. Computer Guidance is headquartered in Scottsdale, Arizona.

Contact Computer Guidance

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Superior Accounting and Project Management Software Solutions

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