



AGC of America
THE ASSOCIATED GENERAL CONTRACTORS OF AMERICA
Quality People. Quality Projects.



*Smarter Construction.
Superior project delivery from start
to finish with collaborative
project management.*

Computer Guidance Corporation

Quality People.
Quality Projects.



Webinar Topic:

- Achieving client satisfaction while ensuring financial viability is a requirement for commercial contractors. This is achieved with a powerful combination of tight financial controls and integrated project management functions provided by a single solution platform. For additional productivity gains and competitive advantage, accurate and real-time data is delivered at the fingertips of high-level executives, field project managers, financial and accounting personnel.

Webinar Objectives:

You will learn how to:

- Facilitate the exchange of financial and project management data
- Synchronize all aspects of your business
- Drive competitive advantage with business analytics
- Ensure real-time communication among all key stakeholders with email integration
- Standardize and automate daily workflows
- Improve productivity and increase effectiveness with simple integrated functions
- Decrease Overhead

Steve Gross, VP of Client Solutions, Computer Guidance

Steven Gross is responsible for leading initiatives designed to maximize the effectiveness and utilization of Computer Guidance software applications at customer environments. As the Vice President of Client Solutions, Steven's focus is on assisting Computer Guidance customers in realizing the highest levels of ROI from the Computer Guidance eCMS enterprise resource planning solution by delivering expert review and analysis of system usage, gap analysis and best practices consulting. Steven has over 20 years of experience working with and advising construction companies on successfully implementing accounting and project management systems. Steven holds a BS degree in Business Information Systems from Illinois State University.



Project Management and Collaboration Solution Must Have(s)

- Web-Based Solution
- Comprehensive Functionality
- ERP Integration
- Robust Content Management
- Workflow
- Email Integration
- Outside Collaboration
- Great Reporting
- Mobile



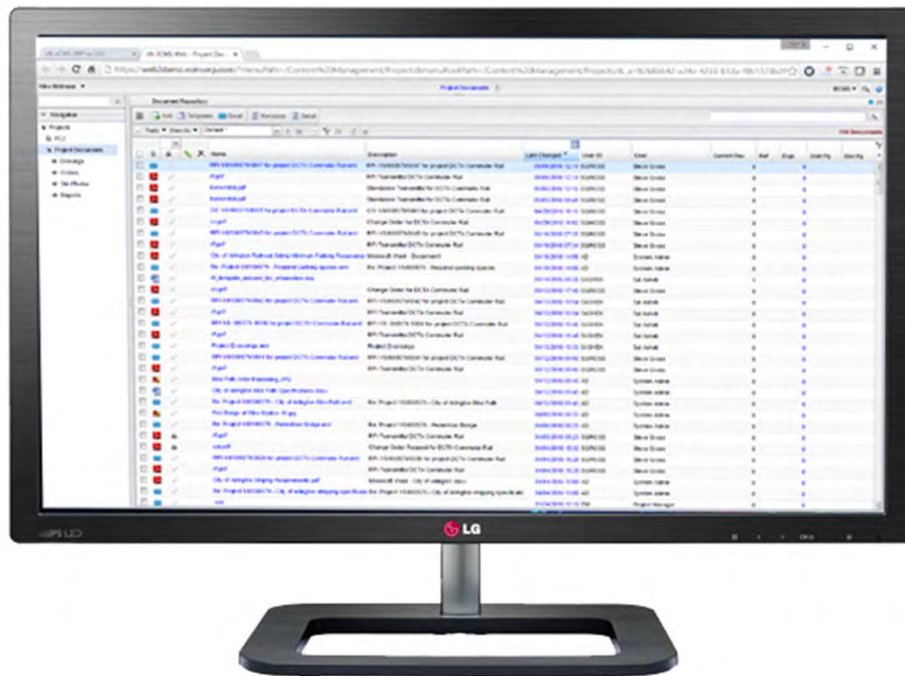
Project Management and Collaboration Solution Must Have(s)

Cost Control Functions

- Forecasting
- Field Reporting
- Change Orders
- Change Order Requests
- Budget Transfers
- Purchasing
- Owner Contracts
- Subcontracts
- Owner Billings
- Subcontract Pay Apps
- Job Cost Reporting
- Inquiries
- Project Dashboard / Launchpad



Project Management and Collaboration Solution Must Have(s)



Communication / Admin Functions

- Content Management
- Email Tracking
- Hot List
- Punch List
- Transmittal Log
- Meetings
- Transmittals
- Submittals
- Issues
- RFIs
- Photographs/Video
- Daily log – Mobile App Integration
- Drawings



ERP Integration

- **Cost Control** –
 - WBS
 - Budgets
 - Job Costs
 - Forecasts
 - Change Order Management
 - Subcontracts
 - Purchase Orders
 - Owner Contract
 - Owner Billing
 - Compliance Documents
- **Reporting** – Job Cost Data with Project Management Content
- **Contacts** – synched with Subcontractor, Supplier data base; ability to tag Content to Contacts



Content Management Integration

- Content captured automatically from workflow
- Drag & Drop
- Version Control
- Workflow
- Document Sharing



Email Integration

- Automatically email from the application as well as archive email by project
- Ability to capture incoming email



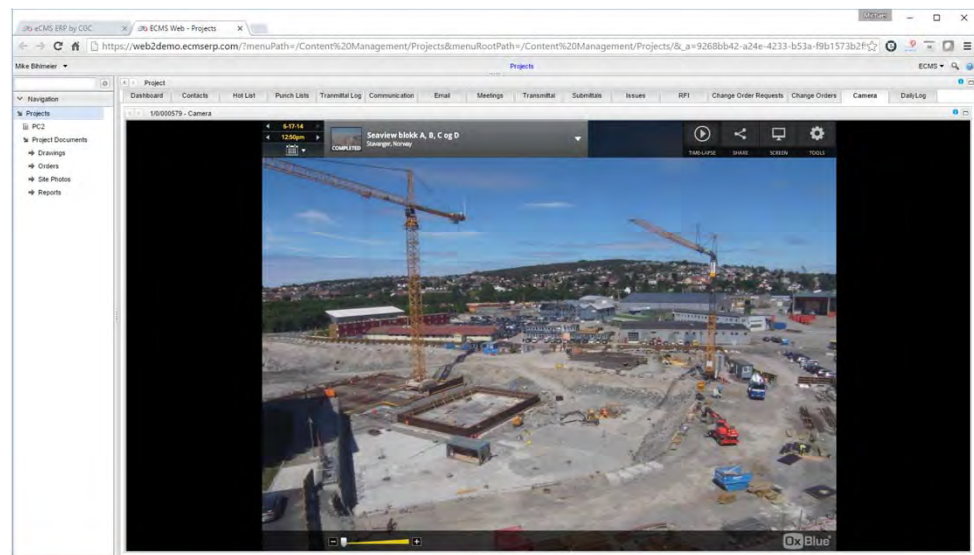
Outside Collaboration

- Third-party access to aspects of the application
- Access to the content store as well



The Right Technology

- Intuitive and Easy-to-use
- Browser-based
- Cloud option
- Launchpad
- Customizable Dashboard
- Real-time Reporting
- Flexibility
- Scalability
- Security Options
- Mobile Device Independent



Questions / Comments?



Thank you!



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