

eCMS Cloud-Based ERP Software



"In order for us to hit the ground running, our selection of Hosted eCMS from Computer Guidance Corporation was a critical first step out of the starting block. Reynolds got to focus on what we do best—handling the construction needs of our customers—while CGC handled the heavy lifting associated with our start-up operational processes and financial data needs."

—Liz Smith, Executive Vice President, Reynolds Construction

Company: Reynolds Construction

Industry: General Contractor

Construction Services: Reynolds Construction, LLC, is an employee owned, customer focused, service company providing sustainable solutions for water and wastewater infrastructure.

Corporate Headquarters: Orleans, Indiana
Client Information: Reynolds Construction is the beneficiary of a rich heritage of success from predecessor businesses. Our legacy in water resource construction was started in the mid 1930's by John L. Reynolds, Sr. under the name John Reynolds & Sons. That business first incorporated in Indiana as John Reynolds & Sons, Inc. in 1965, then later as Reynolds, Inc. in 1987. The company merged with Layne Christensen Company in, 2005, and in 2012, assumed the name Layne Heavy Civil, Inc. On May 1, 2017, the assets associated with this business were purchased back by management and the company began operations as Reynolds Construction, LLC.

Software Applications:

eCMS, Account Payable, Accounts Receivable, General Ledger, Payroll, Job Cost, Purchasing, Content Management, Workflows, Cognos and IDI Business Intelligence, Archival, Human Resources, HRSS, Equipment Accounting, Project Collaborator, and Mobile eCMS

Technology Environment:

Cloud / Managed Hosting

Challenge: Recently a division of Layne Christensen Company, Reynolds Construction spun off from the larger organization to chart its own course to the top of the industry. As it did, the new company had a clear understanding that its ability to quickly grow and succeed would be reliant upon the ERP system that would serve as its operational and financial backbone.

First, the company examined its existing JD Edwards/Oracle ERP and determined that JDE would need massive amounts of customization to keep pace with the smaller, nimbler Reynolds Construction. The investment in both time and money would be detrimental to an organization looking to quickly engage with new customers, projects and partners.

With that, Reynolds Construction requested demonstrations from the top ERP software companies in the industry, and Computer Guidance Corporation / eCMS moved promptly to the top of the list. With CGC, Reynolds saw a partner with the sophistication and expertise to deliver the talent and technology required to bring about success from planning to execution, just like their own construction projects.

Solution and Implementation: Reynolds Construction signed its contract with Computer Guidance Corporation on February 10, 2017 and implementation of eCMS v.4.1 Cloud ERP began on March 1. The goal was to be able to run checks—pay employees and vendors—and to receive cash by May of that year. With a clear plan and the proper personnel in place to drive implementation, integration and training, Reynolds Construction was live on all eCMS core accounting apps and payroll by May 1, 2017. Just as impressive, the company's fundamental reporting and other ERP apps were put in place shortly thereafter.

In fact, Reynolds Construction had a smooth, successful and very short implementation that allowed them to separate from the parent company immediately and start functioning as a new organization in the construction marketplace.

Benefits: Since the initial implementation, Reynolds Construction has integrated Computer Guidance Corporation's Mobile eCMS, Human Resources, HRSS (Human Resources Self Service), IDI (Interactive Data Inquiry), Cognos Business Intelligence and more. The range of benefits delivered across the enterprise is a clear-cut reminder that eCMS was the best ERP for their organization for many reasons. *(continued on the next page)*

Results:

- Eliminated time to call to request and process requests for payroll information
- Automated and standardized the processing of 375 paychecks while meeting regulatory requirements and responding to the complexity of union/non-union payrolls
- Several thousands of dollars in savings by eliminating the labor and parts required to manage, maintain and monitor an on-premise system
- Established disaster recovery and business continuity without additional costs
- Avoided downtime and costs associated with traditional ERP implementation

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Benefits: First, the hosted eCMS solution eliminates the need to maintain, upgrade, manage, back up and monitor an on-premise system such as JDE. Reynolds Construction automatically enjoys a disaster recovery solution and a business continuity plan by working in the safety and security of the cloud, allowing the organization to focus on its primary business and not on the management of an ERP.

eCMS also delivers a solid, feature-rich core accounting and payroll solution tailored toward commercial contractors like Reynolds Construction. Even though the organization has to manage union and non-union payroll, eCMS allows Reynolds to change pay rates per job or per project as often as they need, including handling the additional complexities of unionized payroll. In addition, Reynolds Construction has implemented HR and HRSS, centralizing employee data to allow team members to access W2s, paystubs and other data without the need to call the office to ask for copies.

Mobile eCMS has also assisted the organization with the acquisition of field data. Jobsite employees input footage installed and provide the labor information needed for accounting to process costs. Using iPADs and remote applications, field employees input data at the project location that is then sent to eCMS for further accounting processes.

And, by leveraging Cognos and IDI, users have created reports, views and dashboards for daily decision-making, whether they are in the office or in the field. Access to real-time data has been critical for proactive management and decision-making and the growing success of an independent Reynolds Construction organization.



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