

# Case Study

eCMS v.4.2

eCMS Connect for Comdata

GREAT PEOPLE

**WIMCO**

BUILDING SMART



## THE COMPANY

WIMCO Corp, a family business, has completed more than 2,900 projects and built a reputation as an industry leader through its adoption and utilization of advanced technologies to support its commercial building construction of schools, churches, shopping centers, grocery and drug stores, retail shops, high-end, multi-family apartments, university student housing, gas stations, movie theaters, medical facilities, and office buildings.



## OVERVIEW

**Company Name:** WIMCO Corp.

**Headquarters:** Washington, NC

**Industry:** General Contractor

**Construction Services:** Design-Build, Remodel, Construction Management

**Territory/Locations:** North Carolina, South Carolina, Virginia, Maryland, Delaware, Georgia, Tennessee, Alabama, Louisiana, Mississippi, Colorado, Nevada, Kansas, Oklahoma, Pennsylvania, Wisconsin, Kentucky, Iowa, Idaho, and Florida

**Founded in:** 1950

**# of Employees:** 85

**# of Invoices per Month:** 800-1,000



## BACKGROUND

Historically, WIMCO fulfilled their vendor payments with checks and ACH payments, a process which demanded manual reconciliation, and incremental printing and mailing expenses, as well as the potential to experience lost checks, late payments and check fraud. So, in 2015, the firm implemented eCMS Connect for Comdata v.1 in an attempt to automate their expense management workflow.

While progress and productivity gains were made, WIMCO Corp.'s operations continued to expand and adapt to meet the demands and explosive growth of the construction industry. At the same time, Computer Guidance Corporation, as part of their ongoing pursuit to enhance and improve their solutions offering, released a new version of eCMS Connect for Comdata. And, as those two forces came together, WIMCO decided it was time to upgrade its eCMS Connect for Comdata solution to the latest version.



## BEFORE

### eCMS Connect for Comdata v.1

With eCMS Connect v.1, WIMCO generated files from Comdata Expense Track into an electronic folder on a network drive. From there, receipts images were downloaded and then extracted into another network folder. Once the download and extract were complete, a text file of the transactions had to be imported into eCMS through a manual drag-and-drop process. There was no way to import images of the receipts into the system. In order to tell the system where the files were located for processing, several commands were run in eCMS, the details for which had to be perfect, or the import process would fail. Before the workflow was complete, WIMCO had to review the invoices to ensure accuracy and double check the output afterwards as well. End-to-end automation was never achieved and API-based integration could not be realized, leaving intermittent manual steps for WIMCO users.

## AFTER

### eCMS Connect for Comdata v.2

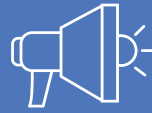
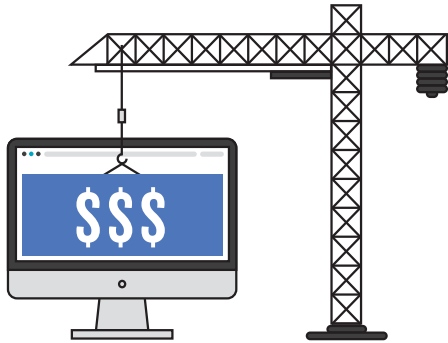
The new version of eCMS Connect for Comdata grabs both Expense Track transaction and receipt image files automatically on a pre-determined schedule from a dedicated FTP server. Users also have the options to import Comdata files into eCMS from the FTP site 'on-demand' using the ad-hoc option in eCMS Connect. A menu option built into eCMS manages automated updates, and files which are grabbed or imported from Comdata can be edited before AP Batch Processing in eCMS. Uploaded files are automatically deleted from eCMS Connect so duplication and errors will not occur. Since eCMS applications are integrated, all data files are available in Content Management or for viewing and analysis via IDI dashboards and reports that can be created and shared on the fly. In the end, WIMCO Corp.'s successful implementation gains include:

- ☐ Fully integrated (end-to-end) solution and real-time API
- ☐ Single platform connectivity to all core accounting and business applications



# RESULTS

- ❑ Significant cost and time savings
- ❑ Improved productivity
- ❑ Timely expense updates to jobs and general ledger accounts
- ❑ Elimination of manual processes
- ❑ Huge reduction in number of vendor payments needed
- ❑ Accelerated processing and quicker payments
- ❑ Estimated annual savings of \$7,000 - 8,000 by removing manual file downloads from Comdata and programming eCMS to accept uploads automatically
- ❑ Estimated annual rewards of \$25,000 – \$30,000 through Comdata Expense Track MasterCard program



“The sheer volume and complexity of our company credit card payment process was screaming out for automation. eCMS Connect for Comdata v.2 was the perfect solution to help us eliminate manual processes, eradicate duplicated efforts, prevent unknown payment status and streamline our accounting and AP workflows.”

Darlene Moore  
EVP/Secretary Treasurer  
WIMCO



## eCMS APPLICATIONS

eCMS, Accounts Payable, Accounts Receivable, General Ledger, Purchasing, Equipment Accounting, Job Cost, Report Archival, Payroll, eForms, Business Intelligence and Analytics, Content Management & Approval, Project Collaborator 2, Purchasing, Time & Material, Human Resources, Human Resources Self Service, eCMS Connect for Comdata and Integration Suite

**Technology Environment:**  
Hosted/Cloud

